

# Supplier Assessment Report

## Zhejiang Kente Chemical Co., Ltd.

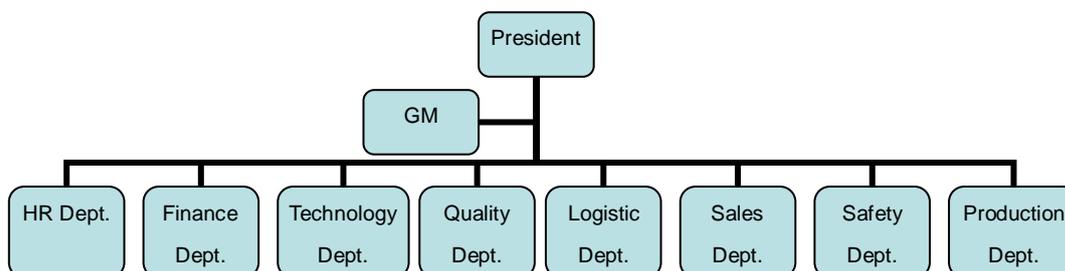
浙江肯特化工有限公司

This report is issued by Hangzhou Weiku Information Technology Co., Ltd. and Bureau Veritas Certification.

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Report Number:	T0013_P+T	Online Verification :	www.bvcerchina.cn
Validity Period:	30/Jul./2014 -- 29/Jul./2015		

## Section 1: Company Overview

Company Overview	
<b>1.1 Legal Entity</b>	
Does the supplier have the following certificates to carry out business?	<input checked="" type="checkbox"/> Business license <input checked="" type="checkbox"/> Tax Registration Certificate <input checked="" type="checkbox"/> Organization code certificate <input checked="" type="checkbox"/> Account opening license
Business License Number:	331024000013999
Validity Period:	14/Jul./2009 -- 13/Jul./2039
Registered Address:	Modern Industrial Agglomeration Area, Fuying Street, Xianju County, Taizhou City, Zhejiang Province, China
Company Address:	No. 7, Fengxi West Road, Modern Industrial Agglomeration Area, Xianju County, Taizhou City, Zhejiang Province, China
Annual review conducted by:	Xianju Industrial & Commercial Bureau
Name of legal representative:	Mr. Feiyong Xiang
Registered Capital:	RMB 5,000,000
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Both
Type of Ownership:	<input type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input checked="" type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other
Products Manufactured/Sold:	Benzyl triethyl ammonium chloride, Tetramethyl ammonium chloride, Ethyl triphenyl phosphonium bromide, Tetrabutyl ammonium bromide, 18-Crown-6
Business Contact Person:	Ms. Perla Jin
Phone Number:	0086-576-87651912
Fax Number:	0086-576-87688808
Email:	expo@chemptc.com
Website Address (URL):	http://www.chemptc.com
<b>1.2 Company Facility Information</b>	
Certification Type:	<input checked="" type="checkbox"/> Land Certificate <input type="checkbox"/> Real Estate Certificate <input type="checkbox"/> Lease Agreement
Number of Building(s)	5
Total Building Size:	6,988 m <sup>2</sup>
<b>1.3 Human Resources</b>	
Company Chart	



**Employee Headcount:**

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
President	1	0	1
GM	1	0	1
HR Dept.	12	0	12
Finance Dept.	4	0	4
Technology Dept.	8	0	8
Quality Dept.	15	0	15
Logistic Dept.	8	0	8
Sales Dept.	17	0	17
Safety Dept.	6	0	6
Production Dept.	52	0	52
<b>Total:</b>	<b>124</b>	<b>0</b>	<b>124</b>

**1.4 Production Capacity**

Products Category	Benzyl triethyl ammonium chloride	Tetramethyl ammonium chloride	Ethyl triphenyl phosphonium bromide	Tetrabutyl ammonium bromide	18-Crown-6
Actual Production Capacity in the Past 12 Months	2,500 Tons	2,500 Tons	3,000 Tons	2,500 Tons	5 Tons
Max Production Capacity Based on Current Status	3,000 Tons/Year	3,000 Tons/Year	3,500 Tons/Year	3,000 Tons/Year	6 Tons /Year
Number of Main Production Machineries by Category:	Machineries Category				Number
	Reaction Kettle				38
	Vacuum Pump				15
	Intermediate Tank				100
	Mixing Tank				15
	Magnetic Drive Pump				50
	Drying Machine				8
	Centrifugal Machine				4
Packing Machine				1	

	Vibrating Screen	2
	Pulverizer	2
Number of Main Testing Machineries by Category:	Machineries Category	Number
	Melting Point Apparatus	1
	Gas Chromatograph	3
	Liquid Chromatograph	1
	Flame Photometer	1
	Automatic Potential Titrimeter	1
	Electronic Scales	3
	Moisture Measuring Instrument	1
	COD Tester	1
	Air Dry Box	2

#### 1.5 Sales Volume of Trade Goods

Sales volume in past 12 months	Benzyl triethyl ammonium chloride	Tetramethyl ammonium chloride	Ethyl triphenyl phosphonium bromide	Tetrabutyl ammonium bromide	18-Crown-6
	2,500 Tons	2,500 Tons	3,000 Tons	2,500 Tons	5 Tons

#### 1.6 Trade Mark

No.	Content	Observations /Comments
1	Registered Trade Mark	KENTE
2	Issued By:	State Industrial & Commercial Bureau Trademark Office of R.P. China

#### 1.7 Communication Channel

Accepted Language	Mail	Telephone	Instant communication tool	others
English	Yes	Yes	Yes	N/A

#### 1.8 Export Situation

There is/are <u>3</u> international trade employee(s) in the company.	
Is there a valid export license?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Export License Registration No.:	N/A
Trade agents employed overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Accepted payment terms:	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input type="checkbox"/> EXW <input type="checkbox"/> CFR
Accepted payment type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Paypal
Lead time from order confirmation to production delivery on average (products exiting the factory):	7 to 20 days

#### 1.9 Market Distribution (Previous 24 Months)

Products	Western Europe	Eastern Europe	North America	South America	Asia	Africa	Mid East	Domestic
Benzyl triethyl ammonium chloride	√	√	√	√	√	-	-	√
Tetramethyl ammonium chloride	√	√	√	√	√	-	-	√
Ethyl triphenyl phosphonium bromide	√	√	√	√	√	-	-	√
Tetrabutyl ammonium bromide	√	√	√	√	√	-	-	√
18-Crown-6	√	√	√	√	√	-	-	√

**1.10 Certification & Photos**

**Business License (Duplicate) with Certificate / Records of Annual Inspection**

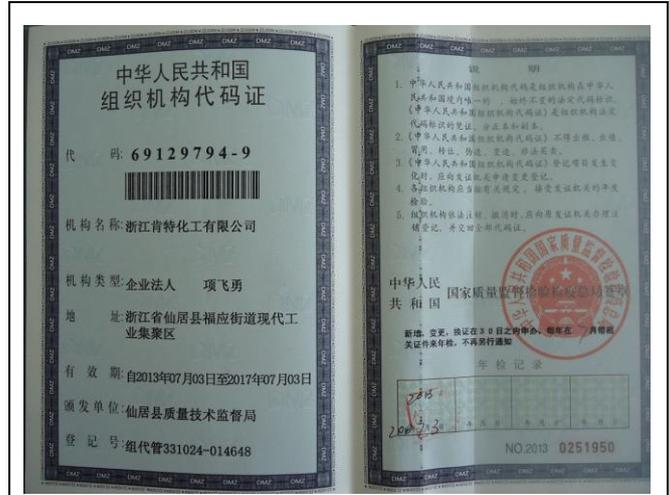


**Permit for Opening Bank Account**

**Tax Registration Certificate**

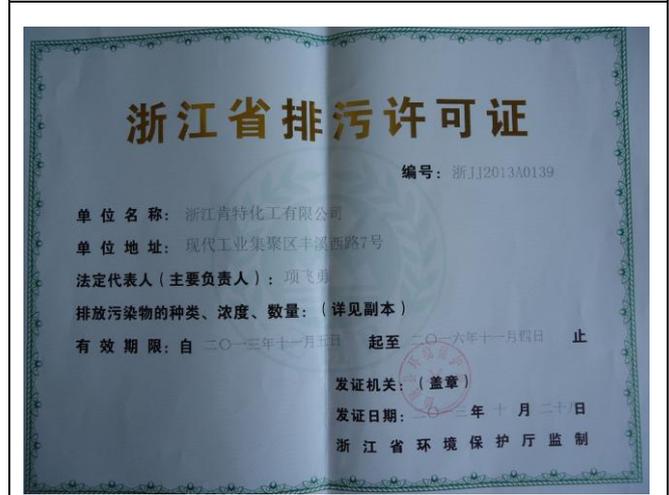


**Organization Code Certificate**



**Work Safety License**

**Pollutant Discharging License**



**Register Trade Mark 1**

**Register Trade Mark 2**



### ISO9001:2008 Certificate



### Chemical Enterprise Work Safety Standardization Certificate



### Patent Certificates 1



### Patent Certificates 2



## 1.11 Company Overview and Product Samples

### Company Overview



### Office Building



Workshop



Workshop



Warehouse



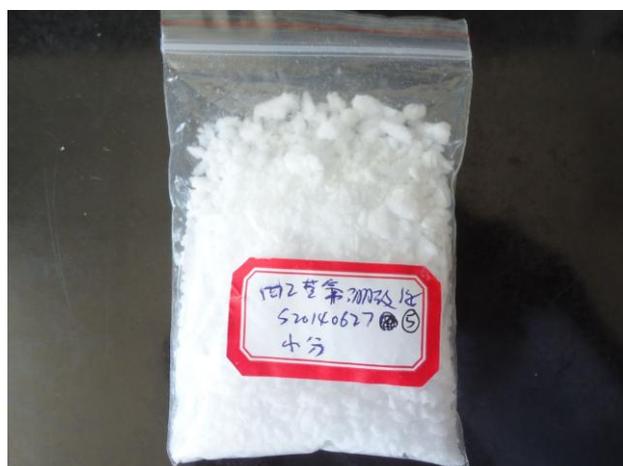
Product Quality Testing Center



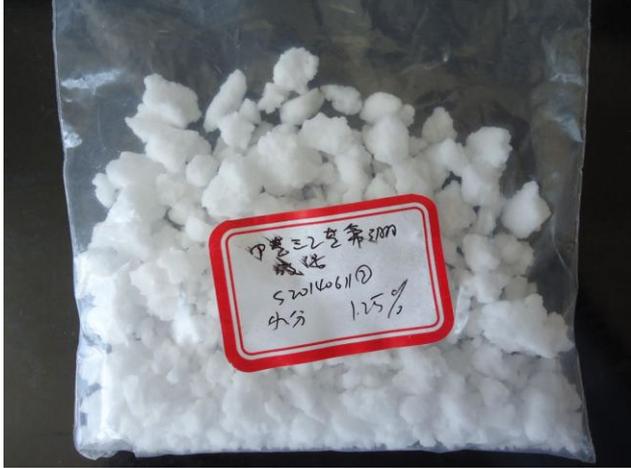
Product Sample



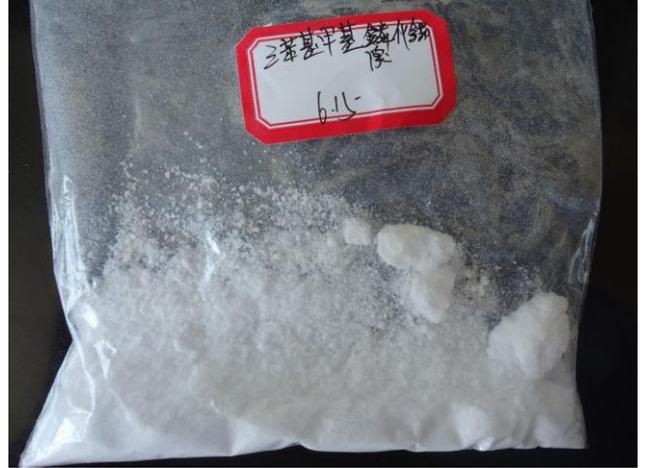
Product Sample



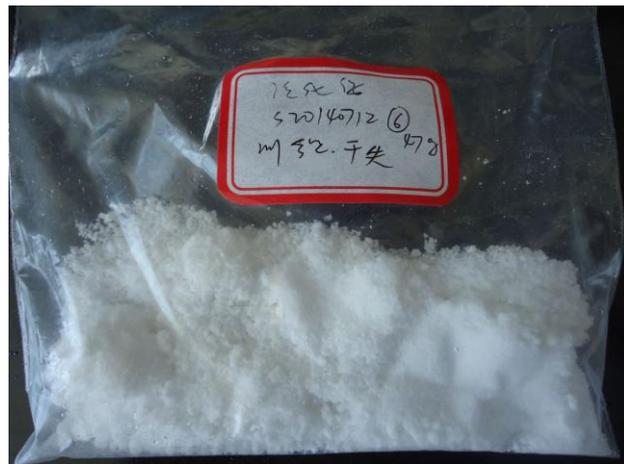
Product Sample



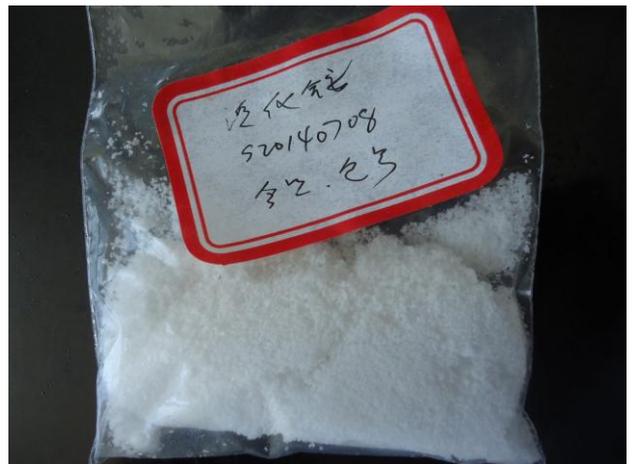
Product Sample



Product Sample



Product Sample



## Section 2: Production Management

2.1 QA/QC and Purchasing Management		
	Content	Observations /Comments
2.1.1	How many full time inspectors?	7
2.1.2	Is the QA/QC inspectors work independent from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments:
2.1.3	Does the company have written inspection criterion?	<input checked="" type="checkbox"/> IQC <input checked="" type="checkbox"/> IPQC <input checked="" type="checkbox"/> FQC <input type="checkbox"/> Comments:
2.1.4	Does the company keep written inspection records?	<input checked="" type="checkbox"/> IQC <input checked="" type="checkbox"/> IPQC <input checked="" type="checkbox"/> FQC <input type="checkbox"/> Comments:
2.1.5	What is the type of finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random sampling inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
2.1.6	Have calibration of various instruments and equipments been done periodically Records are maintained?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments:
2.2 Production Process Management		
	Content	Observations /Comments
2.2.1	Can mainly material be traced?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments:
2.2.2	Are WI/SOP provided in production line? Are they updated in time?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments:
2.2.3	Does the company subcontract any production process?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <input type="checkbox"/> Comments:
2.2.4	Do machinery maintain periodically?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments:
2.3 After Sales Service		
	Content	Observations /Comments
2.3.1	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
2.3.2	Does the company have a written procedure for product alert and recall?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2.4 R&D Capacity		

	Content	Observations /Comments
2.4.1	Number of special R&D engineer(s) in the company	4
2.4.2	Does the company have a standard R&D procedure?	<input checked="" type="checkbox"/> Yes, with clear procedure and written instructions <input type="checkbox"/> Yes, with procedure but no written instructions <input type="checkbox"/> No
2.4.3	Does the company have records of R&D processes?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Comments: (typical process)
2.4.4	Has the R&D product been internally tested and verified?	<input checked="" type="checkbox"/> Yes, with written record <input type="checkbox"/> Yes, only partly have written record <input type="checkbox"/> Yes, but no written record <input type="checkbox"/> No
2.4.5	Were the R&D product inspected by the third party organizations?	<input type="checkbox"/> Yes, all products were inspected by third party organizations <input checked="" type="checkbox"/> Yes, only partly <input type="checkbox"/> No
2.4.6	Is there a confirmation with client for the R&D product?	<input type="checkbox"/> Yes, all product were confirmed with client <input checked="" type="checkbox"/> Yes, meet client requirements, but partly confirmed <input type="checkbox"/> No
2.4.7	If any, list all certifications and/or qualifications of the R&D department	N/A
2.4.8	List special equipments for R&D purposes	Gas Chromatograph, Liquid Chromatograph, Electronic Scales

### 2.5 Production Flow

No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw material tank		Feeding		Reaction

4		5		6	
Dehydration		Drying		Packaging	

-- End of Report --